

# Battery Park Watch

Battery Park Marina, 701 East Water Street, Sandusky, OH 44870, (419) 625-6142

Volume 9, Issue 3 Battery Park Marine Services, 1231 First Street, Sandusky, OH 44870, (419) 625-1666

Fall 2004

Cedar Point Yacht Services, P.O. Box 578, Sandusky, OH 44870, (419) 609-2026

## Service Savings at Battery Park Marine Services and Cedar Point Yacht Services

Great news! Battery Park Marine Services and Cedar Point Yacht Services are offering a Winter Boatyard Blitz special. If you sign up for service before December 17, 2004, you will receive a 15% labor discount on all of the following services:

Buffing and waxing, propeller shaft repacking, dripless propeller shaft seal installation, strut bearing change, transmission fluid change (inboard), raw water pump service, bellows service (stern drive), sea strainer cleaning and engine belt service.

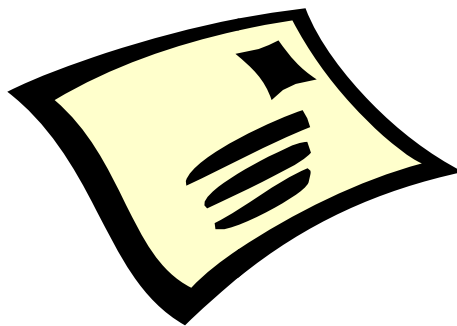
This is a great opportunity to take advantage of not only the savings, but also the timing of this offer. Schedule these services with Battery Park Marine Services and Cedar Point Yacht Services now to avoid delaying your Spring launch or untimely breakdowns during the 2005 boating season. Don't wait! Contact our service office today!

## Visit Battery Park at Cleveland Boat Show

Visit the staff from Battery Park Marina, Battery Park Marine Services and Cedar Point Yacht Services while you are at the 48<sup>th</sup> annual Cleveland Mid-America Boat Show. Our exhibit is located right in the middle of the booth displays in the center section of the IX-Center. We'll be happy to answer your questions about dockage, storage, and service

## 2005 Dockage Contracts

The December 1<sup>st</sup> deadline to return your Dockage Agreement is fast approaching! By returning your signed Agreement and 25% deposit, you reserve your same slip for next year. Should you be requesting a slip change, receipt of your agreement assures your request will remain active in the order in which it was received. Plus, you will receive FREE summer storage for your trailer if you send in your 25% dockage deposit by December 1. After December 1, any slip that is not reserved with a deposit becomes available on a first come, first served basis. Why not send in your agreement now, or call us with your payment information, and lock in your slip for next summer?



**Pass this newsletter on to your boating friends who don't dock at Battery Park Marina – Remember our Referral Rewards!**

## Ohio Clean Marinas Program

At the 2004 Cedar Point Boat Show, Battery Park Marina was one of the first marinas to pledge to become one of Ohio's "Clean Marinas". The Ohio Clean Marina Program is a partnership designed to encourage marinas and boaters to use simple solutions to protect the clean water and fresh air of Ohio's coastal and inland waterways. The basic goal is to prevent pollution by making marinas and boaters more aware of environmental laws, rules, and jurisdictions, while helping them follow common sense practices. Boaters are encouraged to make it a habit to follow Best Boater Practices when they are on the water and at the docks. Marinas are encouraged to employ Best Management Practices, thus earning the designation as a "Clean Marina". Battery Park, a winner of the national Clean Marina award, is striving to earn Ohio's designation in the coming year.

## Slip Referral Program

Did you know that our successful and popular "slip referral" program rewards you with a check when a new Battery Park Marina slipholder you referred signs an agreement for the upcoming boating season? This is one of our best marketing tools. Our boaters are our best advertisers, so we have increased the referral bonus to \$200.00 for the 2005 season. Encourage your friends and family to share the one-of-a-kind experience at Battery

# Battery Park Watch



## 2004 Slip Holders Party

Our 2004 party was held on National Marina Day, August 14. We enjoyed a beautiful sunny afternoon and plenty of great food provided by Blue Ribbon Catering. Many thanks to the vendors who participated in this special event. West Marine offered great door prizes while Sailors Sales provided tips and information to sailboaters. Valvtect Marine Fuel was on hand to explain how their additives to our fuel protect your engine and improve performance. We want to reiterate our congratulations to the winners of Valvtect's Longest Trip Award, Marilyn and Richard Wallace, who traveled 1292 miles to Green Bay Wisconsin and back. A great time was had by all who joined in and we are looking forward to 2005. Please let us know in the marina office of any ideas or suggestions you may have to add to the fun!

## Proposed changes to the City of Sandusky Dock Tax

Currently, your dockage agreement includes a \$10.00 dock tax for the City of Sandusky. As part of the city's growth plans, revenues and expenses are being examined to improve the efficiency and effectiveness of the services provided with the funds available for such services. Discussions have been held regarding how the dock tax is calculated and applied. As details become available, we will keep you informed of any changes to the current tax structure.

## Comments and Concerns

Everyone here at Battery Park values your comments and concerns to improve our service to our customers. If there is anything you would like to tell us, please feel free to call or write us. Thank you for another great boating season!

## Interesting Visitors

Every year Battery Park Marina welcomes a variety of visitors to our docks. We are pleased to share our amenities with these travelers, whether it is for just one night or for a month or two. We've hosted honeymooners who were stranded by engine trouble, and housed yachts on their way from Florida to Michigan. This year we had the pleasure of meeting the Otterbachs – John, Barbara, Katie, and Erin – who are boating across the United States. They started their journey six years ago and have traveled more than 30,000 miles on the beautiful waters of our great nation. What a great way to explore our country and spend family time together!

## Seasons Greetings

The holidays are fast approaching! During this gift-giving season, remember our "Treasures by the Bay" gift shop located at Battery Park Marina, below Damon's restaurant. We offer a variety of nautical and whimsical gifts, as well as gift certificates for our store and fuel pier. Selected gift items and all clothing are 40% off. And now you can even purchase gift certificates for service, dockage, or storage – how about that for a unique gift? All of the staff at the Marina, Battery Park Marine Services and Cedar Point Yacht Services would like to wish you a safe and happy holiday season. We are truly thankful for your patronage.



## Facility Improvements

Over the past few months, many improvements and major maintenance projects have taken place at all three of our facilities.

At Battery Park Marina, our north parking lot closest to the office building had a new layer of asphalt installed. Many of our customers commented on how nice the new parking lot looks and feels. Greg and his staff have been working continuously throughout the summer on both the docks and the buildings to keep them in A-1 condition. We hope you enjoyed the decorative touches we added to our laundry room and shower facilities – we want you to feel like the marina is your home away from home.

At our two boatyards, many improvements have been made over recent months. At our First Street facility, Battery Park Marine Services, the most notable improvement was the siding of our two buildings as you enter the boatyard. In addition, six garage doors were replaced; two of these are all glass providing a tremendous amount of light into our main storage facility. Much of our equipment had major upgrades, getting it ready for haulout season this fall. Cedar Point Yacht Services, our second boatyard, had the engine on the hoist rebuilt, keeping this 50-ton hoist in top operating condition.

## Battery Park Web-Cam

Visit Battery Park Marina and view the marina, Sandusky Bay, Cedar Point or the current weather conditions, 24 hours a day.

Go to [www.sanduskyregister.com](http://www.sanduskyregister.com) and click on "Zoom in to FunCoast.com's Fun Cam!". Then click on high or low bandwidth to access the web-cam. This camera can occasionally be operated from your computer. Can you find your dock?

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## Battery Park Teams Up with Enzo's Detailing

Due to a continuous increase in demand for quality cosmetic and structural services, Battery Park has teamed up with Enzo's Detailing to broaden our ability to provide excellence in buffing and waxing, painting, teak and woodwork, gelcoat, fiberglass, carpet and upholstery cleaning services. After a rigorous search, Enzo's is truly the clear choice as a provider of consistent professional service. Enzo's has been in the detail business for over 18 years specializing in marine, automotive, residential and commercial cleaning and maintenance. With Enzo's, every service performed is reviewed by a department manager to ensure quality. We are excited to team with Enzo's in providing the kind of services our customers deserve.

## Winter Inspections

Did you know that our Winter Storage program includes a no-charge inspection of your boat? As our technicians winterize and prepare your boat for storage, they're on the lookout for any obvious repairs or preventive maintenance which may be needed. We also have trained personnel look for any problem areas on the hull and structure and other visible items such as drive components, trim tabs, and anodes. As a courtesy to you, we'll call you regarding anything we spot. Remember though, it is impossible to find every need or problem. It's always the captain's responsibility to know his vessel. Let us know if you have any questions or concerns regarding your boat's needs.

## Important Maintenance Intervals

Wouldn't it be great if we could predict a component failure on our boat? Just think! We would never be stranded, stuck at the dock, need a towing service or be embarrassed when inviting friends for a ride. Not only that, repairs would be less expensive as so many times the failure of one component causes damage to another. What would you think if I said that you could predict the failure of a component? Having such an ability would certainly save a lot of time, money and embarrassment, wouldn't it?

After decades of design, use and repair of boats, industry experts have logged the failure rate on many components such as water pumps, ignition components, paint, gelcoat, lubricants, fuel components, belts, batteries, hoses and so on. At our fingertips (in the owners manual), we have the necessary information to predict the failure of many of the components on our boat. Yet many of us remain gamblers. We like to play the odds, saying "I know the manual states that the water pump impeller should be changed every three years, but I think I can get one more year out of mine". What are we thinking when the engine overheats and we find ourselves tied off to the back of a towboat? It's the boat's fault, right? Wrong! Below are some of the many service intervals recommended by the industry experts.

**Raw water pump impeller:** Inside the engine water pump on your boat is a little rubber impeller. This impeller turns in a tight metal housing at the speed of the engine (10 – 100 times per second). The failure rate of an impeller if replaced every three years is less than 5%. Every year after that, the rate of failure increases approximately 15% per year. When this component fails, the engine overheats causing damage to gaskets, seals and wiring. In many cases the damage caused by not replacing an impeller before it fails can cost thousands. Replacement of an impeller can be as inexpensive as \$65.00.

**Belts and hoses:** They're made of rubber. Exposure to air, fumes, moisture, heat and cold (all the elements of an engine compartment) will cause rubber to become brittle and crack. Replace your belts and hoses before they break. In a fresh water environment, every five years is generally a good practice.

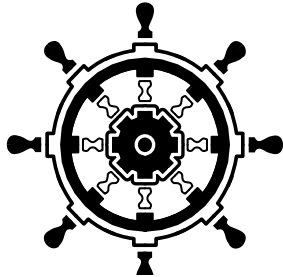
**Bellows:** Some engine systems have bellows at the transom to protect underwater drive components and seal passages. Like belts and hoses, bellows are made of rubber and are prone to similar failures. Thus, bellows follow the same service intervals. Failure of the bellows can result in rusting bearings, excessive exhaust fumes and / or a sinking boat.

## Bay Days ship's visit

This year, we had an unexpected visit during Bay Days. Two World War II-era landing craft vessels visited Sandusky Bay during the weekend of September 25-26. One of the LCM-8 landing crafts docked at our Meigs Street pier and was available for free tours while the other vessel gave free rides around the Bay. Our thanks to the City of Sandusky for sharing this opportunity with Battery Park. We apologize that we weren't able to provide advance notice of their visit, but we are pleased to announce that they intend to return in 2005. The crew said Sandusky was one of the best ports they had visited in years and are looking forward to coming back in 2005. There are always interesting things happening in and around town, so check them out when you come down to the marina.

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701 East Water Street  
Sandusky, OH 44870



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### Sea Scouts at Battery Park Marina

#### Schedule of Events for 2005 (as of 11/17/04)

**Friday – Sunday, January 14-23:** Cleveland Mid-America Boat Show Saturday, May 1: Marina officially opens

**Friday - Sunday, July 8-10:** Battery Park Annual Rendezvous to Leamington, Ontario

**Saturday, August 13:** Slip Holders party

**Wednesday - Sunday, Sept. 14-18:** Cedar Point In-Water Boat Show

Interested in sailing, operating a powerboat or rafting a white water river? Well Sea Scouts is for you! Sea Scouting is a program that includes the simple favorites of the past, mixed with the exciting technology of the future. Sea Scouts is an exhilarating co-educational program offered to young adults between the ages of 14 to 21.

If you are interested in becoming a Sea Scout or to become a volunteer Adult Advisor, you are invited to an informational meeting on December 1, 2004, 7:00 p.m. at the Maritime Museum of Sandusky, 125 Meigs Street, Sandusky, Ohio, across from Battery Park Marina. For more information please call Christine Bewley from the Boy Scouts of America at 1-800-334-5910.

### 2004/05 Hours of Operation Winter Hours

#### Battery Park Marina

8:00-4:30, Monday through Friday  
10:00-4:00, Saturday  
12:00-4:00, Sunday

#### Battery Park Marine Services

8:00-4:30, Monday through Friday  
8:00-4:00, Saturday  
8:00-4:00, Sunday

#### Cedar Point Yacht Services

8:00-4:30, Monday through Friday  
Closed Saturdays and Sundays

**All facilities closed on Holidays!**